# **Reverend Margaret Mary Brown MBA, RD**

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### **Personal Mission**

I am consecrating my life to be the greatest force of good I can be on this planet.

# **Profile**

- Dynamic, interactive and engaging speaker
- Ability to immediately recognize challenging issues and respond with deliberate effective resolutions
- A principle-oriented, challenging teacher who urges students to take a step beyond their comfort zone
- Easily relates to people of all ages and all learning styles
- Favors leadership by consensus
- Naturally process oriented, a team player, a deep listener, and an intuitive counselor
- Highly motivated self-starter and excellent planner
- Penchant for solving problems, thinking out of the box, and recognizing patterns.

# **Education/Professional Development**

Unity Institute, Unity Village, MO; Licensed and Ordained Unity Minister (2005) Licensed Unity Teacher (2003)

Oregon State University, Corvallis, OR; M.B.A. — Master's in Business Administration

Florida State University, Tallahassee, FL; B.S.-Bachelor of Science, Nutrition

Transformational Leadership certification 2020

Soul Realignment Certification 2021

### **Church Leadership/Service**

### Senior Minister, Unity in the Seven Hills, Lynchburg, VA (2019-2021)

Hired as the Senior Minister, following a two and a half-year period without a minister. We strengthened the chaplain team, paid off the mortgage, revamped the entire basement to a more beautiful and functional space. As many others we learned to reach out during covid restrictions with Zoom and Facebook. We made spiritual care packages and brought them around to all members and regular attendees. Although closed down for much of 2020 people continued to support the ministry with a bottom line in the black at year's end.

### Senior Minister, Unity Church near the Villages, Fruitland Park, FL (2012-2018)

Along with the customary ministry functions I have successfully facilitated a solid organically evolving growing spiritual community. Over one half of our congregation are involved in a prayer group. Small group ministry book clubs have deepened friendships. Most of our people come to church at least twice a week. I am extremely blessed with an 80% volunteer rate. As a tithing minister and teacher of Source we are blessed with the abundance of operating within our budget.

When I arrived in mid 2013 we doubled our space as our congregation grew. Mid 2014, we had a vision for our own church home. With \$32,000 in savings we hired a fundraiser and achieved our

3-year goal in two years by 2016, a year earlier than projected. We bought our own church home of 11,000 square feet and on five wooded acres for a lesser mortgage than the cost of our rented space. At the completion of my five years of service church assets grew from \$36,000 to \$1.1 million. A terrific example of what can happen when people pull together to accomplish a worthy goal.

#### Minister of Youth and Family Services, Unity of Sarasota, Sarasota, FL (2012-2013)

As youth minister I inspire the youth of all ages through the selection/development of curriculum that is fun, prompts dialogue and challenges youth to go deeper into themselves. I recruit, train, nurture and appreciate youth education volunteers. I communicate with parents about programs, expectations and fund-raisers. I attended a uniteen retreat (winter 2013), which challenged youth to move beyond their comfort zones, and was fabulous! I was honored and responsible for assessing the understanding and application of Unity principles in the lives of our youth.

**Chaplain, Heartland Hospice, Richmond, VA (2010-12)** As Chaplain, I ministered to staff and hospice patients in tri-county area which included seven nursing homes; developed spiritual care plans and documented patients' progress; participated in interdisciplinary team meetings ensuring optimal care for patients; conducted bereavement classes, counseling sessions and memorial services.

Monthly Minister, Unity Christ Church, Virginia Beach, VA Unity of Fredericksburg, Fredericksburg, VA

Senior Co-Minister Unity Church in the Mother Lode, Sonora, CA (2005-09) As Co-Minister, ministry included, in part, the following: worship, spiritual counseling, pastoral care; training church leaders and Sunday school teachers; teaching classes and workshops as part of adult education; facilitated vision/mission/strategic plan; administration, marketing and successful fiscal management; **doubled church income from 2006 to 2007;** community outreach programs for food bank and blood drives. Recognizing that prayer groups are part of the foundation for success in ministry, initiated and implements three prayer groups involving over one half of the congregation.

Monthly Minister, Unity of Merced, CA (2006-09) Unity of Modesto, CA (2007-08) Prayer Fellowship, Unity of the Valley, CA (2008-09)

### Matriculating Ministerial Student at Unity Institute, Unity Village, MO (2003-05)

Served in the Marketing Ministry, as Licensed Unity Teacher, Platform Assistant, Guest Minister/Teacher Unity Church of Independence, MO (2003-05) Guest Minister/Teacher: Unity Church of Manhattan, KS; Unity of Joplin, MO; Unity of the Lakes, MO; Unity Christ Church, Springfield, MO; Unity of Bartlesville, OK, Unity of Quincy, IL; Unity Church of Peace, Jefferson City, MO; Unity Church of Morongo Basin, CA

### Prayer Associate, Silent Unity, Unity Village, MO (2001-05)

As a full time prayer associate, I answered calls for prayer and prayed with approximately 30,000 callers (2001-2003); as a part time prayer associate I prayed with approximately 15,000 callers (2003-2005) James 5:6 "*Pray for others so that you may be healed*."

### Assisted Minister, Unity of Palm Springs, CA (1996-2000)

Served as Healing Services Leader, as a prayer associate on prayer team, as adult education and workshop leader, as platform assistant, and as Hopi project leader Guest Speaker, Reiki Healing Team Leader, Unity of Joshua Tree, CA (1997-2000)

# Management and Supervisory Experience (prior to ministry)

**Proprietor, M Brown & Associates, RI (1993-2001)** Counseled and advised prisons, hospitals and universities in choosing software for dietary departments; re-engineered and stream-lined processes in institutional settings; designed implementation tools for analysis and created cost effective solutions.

**Regional Sales Manager, (1991-92), Project Manager (1993) CBORD, Inc. NY** Assisted 'due diligence' process for company acquisition. Project director for company merger. Successfully accomplished account conversion of eighty-two of eighty-four customers using the *Appreciative Inquiry* process. Successfully bridged new employees into parent company culture.

**Regional Sales Manager, Computrition, CA (1988-91)** Directed and grew territory successfully through relationship selling and user groups; received top sales person award in 1990. Much of my success was through word of mouth. Our average sales cycle was 2.5 years. I used the 80/20 method of selling; which is listening 80% of first visit; 60% of second visit, etc. I understood my client's needs extremely well and thereby knew if software solutions I was representing would help them. I conducted quarterly user groups so customers had a venue to share helpful hints in bringing up the systems.

# **Teaching and Workshop Facilitation**

### **Classes for Unity Churches:**

Unity and the Quest for Truth; Lessons in Truth; A Closer Walk with God; How I Used Truth; Unity Basics; Stretton Smith's 4- T Prosperity; Finding Yourself in Transition; How I Used Truth; Life of Prayer Parts A and B; A New Earth (Eckhart Tolle); Discover the Power Within You; The Keys to Prosperity; The Evolving Soul; Dynamic Laws of Prosperity; The Power of Full Engagement; A Complaint Free World; The Mystical Experience; The Four Agreements; The Third Jesus; Stepping into the Life of Your Dreams—Vision and Visualization; Loving What Is: The Work (Byron Katie); The "1" of the Storm; Your Body Your Temple Nutrition Series I & II; Using Your Mind in Healing; How to Pray Without Talking to God; Prosperity Plus; Metaphysical Bible Interpretation; Prosperity Iⅈ; The Quest; Living Originally;Keeping a True Lent.

### Workshops for Unity Churches:

Power Healing; Effective Prayer and Meditation; Unity and Reincarnation; Walking in Prosperity-A Financial Energy Workshop; Standing in Power, Speaking Your Truth; Non-Violent Communication; Reiki; Fit for Life; Call to Wellness; Understanding Transgender; Are You a Racist?; Natural Ways to Lower Blood Pressure

### <u>Honors</u>

### Unity Worldwide Ministries (formerly Association of Unity Churches) Recognition

While Senior Co-minister with Rev. Linda Livingstone, Unity Church in the Mother Lode, Sonora, CA was one of only twenty-nine churches recognized by the Association in 2008 for completing the *Transformation Experience*.

### **Publications**

### **Professional trade journals, newsletters, newspapers, and Unity publications:**

How to Computerize Your Food Services Department: American Food service Journal and Food Services Professional Journal, 1993

National newsletters: Computerizing Your Department the Second Time Around, Computer Bytes 1993

Unity publications: <u>Survival Guide for the Sou</u>l, *How to Use Affirmations, 2005* Union Democrat feature article, *From the Pulpit*, Sonora, CA June 2008 Editorial in The Daily Sun, The Villages, FL refuting rejecting gay children into scouting, 2013

# **Presenter at National Conferences**

The Secrets of a Smooth Software Implementation, The Academy of Food and Nutrition Professionals, Orlando, FL, 1989 *Computerizing Your Food Services and Dietary Department*, The Association of Hospital and Food Service Directors, New Orleans, LA 1990

# **Presentations Locally**

*Thinking and Thinking It* – Free Thinkers Club, The Villages, FL February 2014 *Make Your Mind Up to Change Your Life* — A.R.E., The Villages, FL October 2014 *What is New Thought?* — Seeking Spirituality Club, Summerfield, FL November, 2014

# **Continuing Education**

Worldwide Association of Unity Annual Conference (2005, 2009, 2014, 2015, 2016, 2017, 2021); Unity Ministers Eastern Regional conference (2019, 2021); Interfaith Ministers Lynchburg, VA (2019-2021); Southeast Regional conference (2014, 2015, 2016); West coast Regional Unity Ministers meetings (2006-2008); Tri-county Interfaith Council (2006-2009); Virginia Unity Ministers Group (2010-2012, 2019-present); Suncoast Unity Ministers Group (2012-2013); Women, the Brain, Hormones & Menopause--INR (2010); Northeast Regional Unity Ministers meetings (2011-2012); Developing Excellence in Palliative Care conference (2011); Living with Grief: Spirituality and End of Life Concerns (2011); Healing Community Conversations with Dr. Tashel Bordere: Who Will Care? (2011); Brain Injury: Stroke, Alzheimer's & Head Trauma-INR (2012); 32nd Annual Hospice Conference (2012); Real Authentic Wisdom—Bible Health Seminar (2012); The Florida Annual Symposium for the Academy of Food and Nutritional Professionals (2012); Sun Coast Unity Ministers meetings and retreat (2012): Emotional Brain Training (2012): Video Tools for Marketing (2012): SCORE workshops: Internet Marketing and Social Media; Writing a Marketing Plan; Financial Projections: Growing Your Business (2012): Prosperity Plus (2013); Healthy Congregations Facilitator Training (2014)

# <u>Volunteerism</u>

Soul Alignment for prisoners (2020).

Served as VP of Suncoast Unity Minister's., Inc. (2013) and president (2014-2016). Elected to UWM's Leadership Recruitment and Development Team (2015-2017)

Joined Interfaith ministers in monthly prayers for Peace 2016-2017)

Participated in Marion County Bridges—bridging racism divides in Marion County (2014-2018) Hosted Interfaith Series on Earth Care 2017

Hopi Project Director; Habitat for Humanity; Community Blood Drives; Advocate for Domestic Violence Victims; Girl Scouts of Sarasota; Volunteer teacher, The Adult and Community Education Center, Sarasota FL

Raised funds for: The Cystic Fibrosis Foundation, The National Multiple Sclerosis Society, The American Heart Association, and Reiki (at various Unity churches).

### **Passions**

I am passionate about Truth, teaching Truth and creating a more peace filled world. I love the wildness of the wilderness, defend and work toward preserving Mother Earth. I am both a teacher and a student of life. I enjoy movement. I am a backpacker, hiker and love to dance. I appreciate and do not take any of my freedoms for granted.